



## Keeping the World Flowing for Future Generations

	2023						2024					
	Sales £m	Organic <sup>1</sup> sales growth YoY	Adj <sup>2</sup> EBITA £m	Adj <sup>2</sup> EBITA margin	Adj <sup>2</sup> EPS (p)	DPS (p)	Sales £m	Organic <sup>1</sup> sales growth YoY	Adj <sup>2</sup> EBITA £m	Adj <sup>2</sup> EBITA margin	Adj <sup>2</sup> EPS (p)	DPS (p)
<b>Consensus (mean)</b>	<b>715.3</b>	<b>12.3%</b>	<b>163.1</b>	<b>22.8%</b>	<b>14.5</b>	<b>7.1</b>	<b>758.8</b>	<b>6.3%</b>	<b>178.7</b>	<b>23.6%</b>	<b>15.8</b>	<b>7.6</b>
Max	722.0	14.1%	167.0	23.2%	14.9	7.8	781.0	8.4%	189.0	24.2%	16.9	8.6
Min	704.0	9.7%	154.2	21.6%	13.4	6.9	741.3	5.2%	170.7	22.5%	14.9	7.1

Contributing brokers (18): SocGen; RBC Capital Markets; UBS; Redburn Atlantic; Liberum; Investec; Shore; Morgan Stanley; Stifel; BofAML; Barclays; Peel Hunt; HSBC; Numis; JPMorgan; Exane BNP; Berenberg; Jefferies

Notes: <sup>1</sup> Organic sales growth YoY excludes changes in sales due to acquisitions, disposals and exchange rates  
<sup>2</sup> Adjusted figures ("Adj") exclude the amortisation of acquired intangible assets and restructuring costs

Date: The data included in the table above was compiled on 15/2/2024 and consists of analyst forecasts published since 20/6/2023

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