## THE WORLD LEADER

IN ACTUATION SOLUTIONS


Interim Report 2006

## rotork



## Excellent growth in all three divisions

- Turnover at $£ 101 \mathrm{~m}$ up $29 \%$ ( $26 \%$ at constant currency)
- Order intake up $28 \%$ year on year
- Profit before tax at $£ 23 \mathrm{~m}$ up $38 \%$ (32\% at constant currency)
- Earnings per share up $39 \%$ to 17.6 p
- Order book at $£ 79 \mathrm{~m}$ is a new record
- Interim dividend at 6.5p up over 10\%
- New Chinese production facility now operational
- Successful integration of the new Italian Gears business since acquisition in January


## REVIEW OF OPERATIONS

Financial Results
We are pleased to report particularly strong financial results for the first half of 2006. Revenue increased by $29 \%$, while operating profits increased by $36 \%$ compared with the prior year. Rotork's innovative and comprehensive product portfolio, breadth of marketing and lean production structure allowed it to take full advantage of increased investment in energy infrastructures around the world. The results were enhanced by a stronger US dollar in the first quarter which meant that the first half rates were 1.80 against 1.85 in the comparative period. The strong order intake at the start of the year coupled with increased production capacity at the Bath plant meant that first half output was not affected by the same constraints as had been the case in the first halves of 2005 and 2004.

## Operating Review

Order intake was up 28\%. Nearly all our end user and geographic markets were busy. Middle Eastern oil and gas projects were particularly active which resulted in business through valvemakers in Europe and
elsewhere. The order book stood at $£ 79 \mathrm{~m}$ at the end of June, which was $24 \%$ above the start of the year and $26 \%$ above the same point in 2005.

## Electric Actuators

Electric input value was up 24\% on the prior year and extends the period of strong growth we have seen in recent years. Order intake was particularly high in January which led to an exceptional first quarter. The biggest jump in input units was for those destined for the Middle East and Africa. As a percentage of total electric actuator input units this region increased from $8 \%$ in the first half of 2005 to $13 \%$. Business in Asia and the Far East remained at very high levels but there was a decline in units destined for China, compared with the unsustainably high levels experienced in the first half of last year. This, together with the lack of the very large Singapore water project won in the first half of last year, meant that this region declined from 54\% of our total destination units to $47 \%$. Most other Asian and Far Eastern offices recorded good increases in business. The Indian market, which is
important to Rotork, recorded a near doubling of input from the excellent prior year figure. We saw more activity from UK customers, particularly the water and power companies, and the UK increased as a percentage of our total destination units from $8 \%$ to $9 \%$. Additional Eastern European orders helped raise European business from $13 \%$ to $14 \%$. The increase in units for the Americas was mainly destined for US water \& waste water plants with a reduction of units destined for South America. The total Americas' share of business remained at $17 \%$.

In terms of end user industry, oil and gas increased from 34\% to 38\% mainly on the back of significant Middle Eastern activity. Power remained a similar percentage due to the increase in Indian business more than offsetting reductions in China. Shipments increased by $26 \%$ with profit from electric operations increasing by $29 \%$. Nearly all our profit centres performed well, most recording good increases in operating profits over the comparative period. The Bath production plant performed particularly well maintaining consistently high levels of output which allowed us to reduce our delivery times, in spite of the heavy levels of order intake.

Continued increases in energy costs and raw materials costs such as copper and aluminium put pressure on the price of our components. However, these increases are to a substantial extent being mitigated by our sourcing and engineering cost reduction initiatives.

The new Shanghai assembly plant has progressed on schedule, within budget and is now operational. Production of gearboxes commenced in the second quarter and electric actuators will commence, as planned, in the third quarter.

Good progress has also been made within R\&D. The new generation of Pakscan, our two wire actuator control system, will be launched in the third quarter, while the development of our new concept for the process control market continues to advance.

## Rotor Fluid System

This division continues to display exceptional growth levels. Order intake for the six months is up $36 \%$ on the comparative period and the order book is up $36 \%$ on the start of the year. Revenue and operating profits are up $44 \%$ and $150 \%$ respectively against the relatively weak comparative period.

Upstream oil and gas work, coupled with transmission and LNG projects, continue to drive this business which has benefited from Middle Eastern projects but unlike the comparative period the order input does not include a dominant project.

The Italian plant remains very busy while the PCI facility in Germany has provided us with important extra capacity. The business generated by the international sales subsidiaries continues to build and now represents a significant contribution.

The increase in size of this division in recent years has encouraged us to strengthen the top management team in order to further develop this operation both in terms of size and profitability. Recent recruitment have completed the process.

## Rotors Gears

The Gears business has had a very successful first half year meeting its management goals and exceeding its financial targets. Order input was up $46 \%$ compared with the comparative period. Sales revenue and operating profits were up $25 \%$ and $22 \%$ respectively.
There has been a smooth management transition following the retirement of the divisional managing director. Oman SrI, which became Rotork Gears SrI after purchase, has performed very well since its acquisition in January. Its range of large gearboxes complements our existing products and its relationship with important Italian valvemakers benefits our wider business. As already mentioned production of gearboxes has commenced in the new Shanghai plant on schedule. Progress has also been made in developing new business alliances with significant customers.

## Dividend

The interim dividend is to be increased by $10 \%$ to 6.5 p and will be payable on 28 September 2006 to all shareholders on the register at 8 September 2006. During 2006 Rotork has committed to an increased dividend, outside the regular interim and final dividends, totalling $£ 10 \mathrm{~m}$ to be paid in two instalments, in July and December 2006. Taken together with the 2005 final there will be four dividends paid to shareholders during 2006.

## Outlook

The level of business has exceeded our expectations in the first half of the year. Most of our markets continue to be healthy with significant levels of investment planned for the future. With buoyant markets and record order books we anticipate delivering a strong performance for the year as a whole. Nevertheless as indicated at the time of our AGM we continue to expect the financial results of the two halves of the current year to be more evenly balanced than in the recent past. This view, which was based on the timing of projects and the improvements in productivity, has been reinforced by the recent movement of the US dollar.


## Bill Whiteley

Chief Executive
2 August 2006

CONSOLIDATED INCOME STATEMENT
Unaudited

|  | Notes | First half 2006 f'000 $^{\prime}$ | First half <br> 2005 <br> £'000 $^{\prime}$ | Full year <br> 2005 <br> £'000 |
| :---: | :---: | :---: | :---: | :---: |
| Revenue | 2 | 101,255 | 78,324 | 174,839 |
| Operating profit | 2 | 22,030 | 16,224 | 36,530 |
| Financial income | 3 | 2,774 | 2,169 | 4,479 |
| Financial expenses | 3 | $(2,265)$ | $(2,116)$ | $(4,352)$ |
|  |  | 509 | 53 | 127 |
| Profit before tax |  | 22,539 | 16,277 | 36,657 |
| Tax expense |  |  |  |  |
| UK |  | $(2,711)$ | $(2,052)$ | $(4,833)$ |
| Overseas |  | $(4,639)$ | $(3,320)$ | $(7,210)$ |
|  |  | $(7,350)$ | $(5,372)$ | $(12,043)$ |
| Profit for the period | 7 | 15,189 | 10,905 | 24,614 |
|  |  | pence | pence | pence |
| Basic earnings per share | 5 | 17.6 | 12.7 | 28.6 |
| Diluted earnings per share | 5 | 17.5 | 12.6 | 28.4 |

CONSOLIDATED STATEMENT OF RECOGNISED INCOME AND EXPENSE Unaudited

|  | $\begin{array}{r} \text { First half } \\ 2006 \\ \mathbf{f}^{\prime} 000 \end{array}$ | First half <br> 2005 <br> $£^{\prime} 000$ | Full yea 2005 £'000 |
| :---: | :---: | :---: | :---: |
| Foreign exchange translation differences | $(2,165)$ | 890 | 2,190 |
| Cash flow hedges: effective portion of changes in fair value | 470 | (293) | (487) |
| Actuarial loss in pension scheme | - | - | $(3,452)$ |
| Movement on deferred tax relating to actuarial loss | - | - | 2,552 |
| Net gain recognised directly in equity | $(1,695)$ | 597 | 803 |
| Profit for the period | 15,189 | 10,905 | 24,614 |
| Total recognised income and expense for the period | 13,494 | 11,502 | 25,417 |
| Reclassification of preference shares |  | (47) | (47) |
| Effective cash flow hedges at 1 January 2005 |  | 277 | 277 |
|  |  | 11,732 | 25,647 |

## CONSOLIDATED BALANCE SHEET

Unaudited

|  | Notes | $\begin{array}{r} 30 \text { June } \\ 2006 \\ \mathbf{f}^{\prime} 000 \end{array}$ | $\begin{array}{r} 30 \text { June } \\ 2005 \\ £^{\prime} 000 \end{array}$ | $\begin{array}{r} 31 \text { December } \\ 2005 \\ \text { f }^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Property, plant and equipment |  | 16,978 | 17,644 | 17,214 |
| Intangible assets |  | 22,627 | 21,536 | 22,038 |
| Deferred tax assets |  | 6,898 | 5,905 | 9,115 |
| Other receivables |  | 660 | 231 | 633 |
| Total non-current assets |  | 47,163 | 45,316 | 49,000 |
| Inventories | 6 | 31,535 | 26,310 | 26,697 |
| Trade receivables |  | 38,520 | 31,094 | 36,492 |
| Income tax receivable |  | 2,331 | 2,147 | 2,225 |
| Other receivables |  | 5,006 | 3,887 | 2,560 |
| Cash and cash equivalents |  | 26,912 | 20,502 | 27,878 |
| Total current assets |  | 104,304 | 83,940 | 95,852 |
| Total assets |  | 151,467 | 129,256 | 144,852 |
| Issued capital | 7 | 4,314 | 4,308 | 4,310 |
| Share premium | 7 | 5,841 | 5,498 | 5,609 |
| Reserves | 7 | 712 | 1,299 | 2,405 |
| Retained earnings | 7 | 75,640 | 61,299 | 68,241 |
| Total equity | 7 | 86,507 | 72,404 | 80,565 |
| Interest bearing loans and borrowings |  | 769 | 1,415 | 236 |
| Employee benefits |  | 20,545 | 22,023 | 25,078 |
| Deferred tax liabilities |  | 416 | 989 | 1,164 |
| Provisions |  | 748 | 531 | 654 |
| Total non-current liabilities |  | 22,478 | 24,958 | 27,132 |
| Bank overdraft |  | 19 | 268 | 698 |
| Interest bearing loans and borrowings |  | 280 | 197 | 1,016 |
| Trade payables |  | 19,008 | 13,909 | 14,937 |
| Income tax payable |  | 6,916 | 7,062 | 5,620 |
| Other payables |  | 14,318 | 9,396 | 13,129 |
| Provisions |  | 1,941 | 1,062 | 1,755 |
| Total current liabilities |  | 42,482 | 31,894 | 37,155 |
| Total liabilities |  | 64,960 | 56,852 | 64,287 |
| Total equity and liabilities |  | 151,467 | 129,256 | 144,852 |

## CONSOLIDATED STATEMENT OF CASH FLOWS

Unaudited

|  | First half 2006 f'000 | First half 2005 f'000 | Full year 2005 f'000 |
| :---: | :---: | :---: | :---: |
|  | £'000 | £'000 | £ $^{\prime} 000$ |
| Profit for the period | 15,189 | 10,905 | 24,614 |
| Amortisation of intangibles | 55 | 169 | 179 |
| Amortisation of development costs | 130 | 146 | 293 |
| Depreciation | 1,235 | 1,357 | 2,671 |
| Equity settled share based payment expense | 231 | 134 | 312 |
| Profit on sale of fixed assets | (1) | 42 | 22 |
| Financial income | $(2,774)$ | $(2,169)$ | $(4,479)$ |
| Financial expenses | 2,265 | 2,116 | 4,352 |
| Income tax expense | 7,350 | 5,372 | 12,043 |
|  | 23,680 | 18,072 | 40,007 |
| Increase in inventories | $(5,326)$ | $(3,680)$ | $(3,359)$ |
| (Increase) / decrease in trade and other receivables | $(4,029)$ | 4,225 | (685) |
| Increase / (decrease) in trade and other payables | 7,086 | $(1,551)$ | 1,325 |
| Increase / (decrease) in provisions | 322 | (16) | 709 |
| Difference between pension charge and cash contribution | $(4,379)$ | (753) | $(3,243)$ |
| (Decrease) / increase in other employee benefits | (750) | (794) | 1,509 |
|  | 16,604 | 15,503 | 36,263 |
| Income taxes paid | $(4,791)$ | $(3,933)$ | $(11,296)$ |
| Cash flows from operating activities | 11,813 | 11,570 | 24,967 |
| Purchase of tangible fixed assets | $(1,246)$ | (738) | $(1,396)$ |
| Development costs capitalised | (151) | (120) | (291) |
| Proceeds from sale of tangible fixed assets | 48 | 11 | 94 |
| Acquisition of subsidiary net of cash acquired | $(1,590)$ | $(7,256)$ | $(7,227)$ |
| Interest received | 510 | 285 | 776 |
| Cash flows from investing activities | $(2,429)$ | $(7,818)$ | $(8,044)$ |
| Issue of ordinary share capital | 236 | 513 | 626 |
| Purchase of ordinary share capital | (700) | (913) | $(2,236)$ |
| Purchase of own preference shares | (6) | - | - |
| Interest paid | (76) | (75) | (232) |
| New loans less repayment of amounts borrowed | (177) | 1,184 | 677 |
| Repayment of finance lease liabilities | (59) | (53) | (100) |
| Dividends on ordinary shares | $(8,537)$ | $(8,342)$ | $(13,437)$ |
| Cash flows from financing activities | $(9,319)$ | $(7,686)$ | $(14,702)$ |
| Net increase/(decrease) in cash and cash equivalents | 65 | $(3,934)$ | 2,221 |
| Cash and cash equivalents at 1 January | 27,180 | 24,825 | 24,825 |
| Effect of exchange rate fluctuations on cash held | (352) | (657) | 134 |
| Cash and cash equivalents at end of period | 26,893 | 20,234 | 27,180 |

## NOTES TO THE INTERIM REPORT

1. Status of Interim Report and accounting policies

The interim report was approved by the Directors on 1 August 2006. It should be read in conjunction with the 2005 Annual Report, which contains the most recent audited financial statements.

The financial information for the six months to 30 June 2006 and the comparative figures for the six months to 30 June 2005 are unaudited and have been prepared applying the accounting policies and presentation that were applied in the preparation of the company's published consolidated financial statements for the year ended 31 December 2005.

The financial information for the year ended 31 December 2005 is an abridged version of the full accounts for that year, which received an unqualified report from the auditors and which have been filed with the Registrar of Companies.
2. Analysis of revenue, profit and net assets

| First half | First half | Full year | First half | First half | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2006 | 2005 | 2005 | 2006 | 2005 | 2005 |
| £'000 | £'000 | £'000 | f'000 | £'000 $^{\prime}$ | £'000 |
|  | Revenue |  | Operating profit |  |  |
| 73,377 | 58,243 | 128,535 | 18,820 | 14,554 | 30,912 |
| 11,660 | 9,339 | 19,063 | 2,261 | 1,857 | 3,825 |
| 19,079 | 13,267 | 32,321 | 1,962 | 784 | 3,669 |
| - | - | - | $(1,013)$ | (971) | $(1,876)$ |
| $(2,861)$ | $(2,525)$ | $(5,080)$ | - | - | - |
| 101,255 | 78,324 | 174,839 | 22,030 | 16,224 | 36,530 |


|  | Revenue |  |  | Operating profit |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Analysis by operation |  |  |  |  |  |  |
| Electrics | 73,377 | 58,243 | 128,535 | 18,820 | 14,554 | 30,912 |
| Gears | 11,660 | 9,339 | 19,063 | 2,261 | 1,857 | 3,825 |
| Fluid system | 19,079 | 13,267 | 32,321 | 1,962 | 784 | 3,669 |
| Unallocated costs | - | - | - | $(1,013)$ | (971) | $(1,876)$ |
| Inter-segmental elimination | $(2,861)$ | $(2,525)$ | $(5,080)$ | - | - | - |
|  | 101,255 | 78,324 | 174,839 | 22,030 | 16,224 | 36,530 |


|  | Segment assets |  |  | Segment liabilities |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Electrics | 66,732 | 59,942 | 63,973 | 42,168 | 37,684 | 44,666 |
| Gears | 15,756 | 13,025 | 12,964 | 4,032 | 2,681 | 2,743 |
| Fluid system | 32,838 | 27,741 | 28,691 | 10,360 | 6,556 | 8,145 |
| Unallocated | 36,141 | 28,548 | 39,224 | 8,400 | 9,931 | 8,733 |
|  | 151,467 | 129,256 | 144,852 | 64,960 | 56,852 | 64,287 |

## Revenue from external customers by location of customer

|  | First half | First half | Full year |
| :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2005 |
|  | £'000 | £ 000 | £ $^{\prime} 000$ |
| Europe | 44,117 | 33,761 | 73,967 |
| Americas | 28,224 | 22,544 | 50,544 |
| Rest of world | 28,914 | 22,019 | 50,328 |
|  | 101,255 | 78,324 | 174,839 |


3. Net financing income

|  | First half | First half | Full year |
| :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2005 |
|  | $\mathrm{f}^{\prime} 000$ | f'000 | £ $^{\prime} 000$ |
| Interest income | 512 | 309 | 599 |
| Expected return on assets in the pension schemes | 2,204 | 1,828 | 3,770 |
| Foreign exchange gain | 58 | 32 | 110 |
|  | 2,774 | 2,169 | 4,479 |
| Interest expense | (101) | (80) | (221) |
| Interest charge on pension scheme liabilities | $(2,149)$ | $(1,965)$ | $(4,048)$ |
| Foreign exchange loss | (15) | (71) | (83) |
|  | $(2,265)$ | $(2,116)$ | $(4,352)$ |

## 4. Dividends

|  | $\begin{array}{r} \text { First half } \\ 2006 \\ \mathbf{f}^{\prime} 000 \end{array}$ | First half 2005 $£^{\prime} 000$ | $\begin{array}{r} \text { Full year } \\ 2005 \\ £^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: | :---: |
| The following dividends were paid in the period: |  |  |  |
| 9.9p (2005: 9.7p) per qualifying ordinary share | 8,537 | 8,342 | 8,342 |
| 5.9p per qualifying ordinary share | - | - | 5,095 |
|  | 8,537 | 8,342 | 13,437 |
| The following dividends were declared / proposed at the balance sheet date: |  |  |  |
| 9.9p final dividend proposed | - | - | 8,521 |
| 6.5p (2005: $5.9 p$ ) interim dividend declared | 5,603 | 5,095 | - |
| 5.8 p first additional dividend declared (payable in July) | 5,000 | - | - |
| $5.8 p$ second additional dividend declared (payable in December) | 5,000 | - | - |
|  | 15,603 | 5,095 | 8,521 |

## 5. Earnings per share

Earnings per share is calculated using the profit attributable to the ordinary shareholders for the period and 86.1 million shares (six months to 30 June 2005: 86.0 million; year to 31 December 2005: 86.1 million) being the weighted average ordinary shares in issue.

Diluted earnings per share is calculated using the profit attributable to the ordinary shareholders for the period and the weighted average ordinary shares in issue adjusted to assume conversion of all dilutive potential ordinary shares under the Group's option schemes and Long-Term Incentive Plan.

## 6. Inventories

|  | First half | First half | Full year |
| :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2005 |
|  | £'000 | £'000 | $\mathrm{f}^{\prime} 000$ |
| Raw materials and consumables | 17,955 | 17,596 | 16,592 |
| Work in progress and finished goods | 13,580 | 8,714 | 10,105 |
|  | 31,535 | 26,310 | 26,697 |

7. Capital and reserves

|  | Share capital | Preference shares | Share premium | Translation reserve | Capital redemption reserve | Hedging reserve | Retained earnings | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 January 2006 | 4,310 | - | 5,609 | 978 | 1,637 | (210) | 68,241 | 80,565 |
| Profit for the period | - | - | - | - | - | - | 15,189 | 15,189 |
| Other items in the statement of recognised income and expense | - | - | - | $(2,165)$ | - | 470 | - | $(1,695)$ |
| Equity settled transactions net of tax | - | - | - | - | - | - | 213 | 213 |
| Share options exercised by employees | 4 | - | 232 | - | - | - | - | 236 |
| Own ordinary shares acquired | - | - | - | - | - | - | (700) | (700) |
| Own ordinary shares awarded under share schemes | - | - | - | - | - | - | 1,234 | 1,234 |
| Own preference shares acquired | - | - | - | - | 2 | - | - | 2 |
| Dividends to shareholders | - | - | - | - | - | - | $(8,537)$ | $(8,537)$ |
| Balance at 30 June 2006 | 4,314 | - | 5,841 | $(1,187)$ | 1,639 | 260 | 75,640 | 86,507 |
| Balance at 1 January 2005 | 4,300 | 47 | 4,993 | $(1,212)$ | 1,637 | - | 58,489 | 68,254 |
| Adoption of IAS32 and IAS39 | - | (47) | - | - | - | 277 | - | 230 |
| Restated equity at 1 January 2005 | 4,300 | - | 4,993 | $(1,212)$ | 1,637 | 277 | 58,489 | 68,484 |
| Profit for the period | - | - | - | - | - | - | 10,905 | 10,905 |
| Other items in the statement of recognised income and expense | - | - | - | 890 | - | (293) | - | 597 |
| Equity settled transactions net of tax | - | - | - | - | - | - | 11 | 11 |
| Share options exercised by employees | 8 | - | 505 | - | - | - | - | 513 |
| Own ordinary shares acquired | - | - | - | - | - | - | (913) | (913) |
| Own ordinary shares awarded under share schemes | - | - | - | - | - | - | 1,149 | 1,149 |
| Dividends to shareholders | - | - | - | - | - | - | $(8,342)$ | $(8,342)$ |
| Balance at 30 June 2005 | 4,308 | - | 5,498 | (322) | 1,637 | (16) | 61,299 | 72,404 |
| Balance at 1 January 2005 | 4,300 | 47 | 4,993 | $(1,212)$ | 1,637 | - | 58,489 | 68,254 |
| Adoption of IAS32 and IAS39 | - | (47) | - | - | - | 277 | - | 230 |
| Restated equity at 1 January 2005 | 4,300 | - | 4,993 | $(1,212)$ | 1,637 | 277 | 58,489 | 68,484 |
| Profit for the period | - | - | - | - | - | - | 24,614 | 24,614 |
| Other items in the statement of recognised income and expense | - | - | - | 2,190 | - | (487) | (900) | 803 |
| Equity settled transactions net of tax | - | - | - | - | - | - | 562 | 562 |
| Share options exercised by employees | 10 | - | 616 | - | - | - | - | 626 |
| Own ordinary shares acquired | - | - | - | - | - | - | $(2,236)$ | $(2,236)$ |
| Own ordinary shares awarded under share schemes | - | - | - | - | - | - | 1,149 | 1,149 |
| Dividends to shareholders | - | - | - | - | - | - | $(13,437)$ | $(13,437)$ |
| Balance at 30 December 2005 | 4,310 | - | 5,609 | 978 | 1,637 | (210) | 68,241 | 80,565 |

## 8. Shareholder information

This interim report is being sent to all shareholders and copies are available to the public from the Registered Office at the address below. The interim report is also available on the company's website at www.rotork.com.

We offer shareholders a dividend reinvestment plan (DRIP) under which shareholders can reinvest their cash dividends in the company, by buying shares in the market at competitive dealing rates. If you have already elected to join the DRIP, there is no further action for you to take.

If you would like to join for the first time, please contact our registrars below.

Lloyds TSB Registrars
The Causeway
Worthing
West Sussex
BN99 6DA

Share dividend helpline number - 08702413018

## 9. Group information

Secretary and registered office:
Stephen Rhys Jones
Rotork plc
Rotork House
Brassmill Lane
Bath BA1 3JQ

## Company website:

www.rotork.com

Rotork p.l.c.
Rotork House
Brassmill Lane

